

GENE L. Stuke General Director Labor Relations The Burlington Northern and Santa Fe Railway Company

P.O. Box 961030 Fort Worth, TX 76161-0030 2600 Lou Menk Drive Garden Level Fort Worth, TX 76131-2830 817-352-1076

File: 16801 Trip Rates

March 9, 2004

Mr. W.E. Young General Chairman, UTU 2110 E. First St., Suite 112 Santa Ana, CA 92705

Dear Mr. Young:

This is in regard to the contemplated implementation of trip rates applicable to the former <u>Coastlines</u> properties. With the implementation of trip rates, existing provisions contained in some agreements concerning deadhead recovery will no longer be necessary due to the fact that working and deadhead trips will be compensated equally. Therefore, such language contained in agreements with this provision will be extinguished concurrent with the implementation of trip rates for those particular runs.

If you are agreeable with the foregoing, please affix your signature in the space provided for below and return the fully executed document to the undersigned.

Sincerely,

 $w \in C$

General Chairman, UTU